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CM-CIC Transactions PME advising shareholder of Rennes-based company Soridis on its sale to the Lumiplan group

Serge Grouazel, who founded Soridis in Rennes in 1999, has decided to sell his company to a group that will enable it to continue its development.

Soridis has established itself as a specialist in aggregating and disseminating public-transport information in real time. The company is known for having developed Infogare, the passenger information system used by the SNCF Transilien network. Infogare is the main system used by STIF, the public transport authority for Paris and the surrounding region. The Soridis solution covers more than 6,500 displays across more than 320 stations, showing train arrival times to 2.5 million passengers per day. In addition, Soridis designs and deploys tools that help operators develop transport information systems and collate, exploit and distribute data, with clients including the Keolis group and the city of Rennes.

The company has annual revenue of €2.2 million and around 15 staff members.

Soridis is joining the Lumiplan group, based in Saint Herblain, which is a major player in the European dynamic information market. Lumiplan designs and implements innovative communication and display solutions for public transport networks, cities and ski resorts. The group has seen constant growth since it was founded in 1972, and now has annual revenue of €40 million with more than 200 employees in France and abroad.

This transaction will give Lumiplan access to the rail transport sector and strengthen its leading position in the French market for real-time, multimodal information solutions. Lumiplan is therefore positioning itself as a close partner of cities and regions, helping them organise their public transport offerings.

CM-CIC Transactions PME acted as financial advisor to the Soridis's shareholder.



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About CM-CIC Conseil

CM-CIC Conseil is the subsidiary of Crédit Mutuel CM11 specialised in mergers and acquisitions. With a renowned team of professionals based in Paris and Lyon, CM-CIC Conseil advises companies, managers and shareholders on French and cross-border transactions. Its range of services covers all aspects of corporate finance, such as trade deals, LBO/OBO/MBO, acquisitions, spinoffs, mergers and fundraising.

About CM-CIC Transactions PME

CM-CIC Transactions PME focuses on working with managers of small-cap family-owned businesses who want to turn their business assets into private wealth by selling their companies.

CM-CIC Transactions PME was founded in early 2015 and now has eight offices in Bordeaux and Montpellier (CIC Sud-Ouest), Lille (CIC Nord), Lyon and Nice (CIC Sud-Est), Nantes (CIC Ouest), Strasbourg (CIC Est) and Paris (CIC). The work done by its M&A specialists is partly in support of CM-CIC's private banking and retail banking operations.

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Advisors to the vendors

M&A advisors: CM-CIC Conseil / Transactions PME Nantes (Eric le Flanchec - CIC Banque Privée; Laurent Hyver)

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Financing:

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