

Paris, March 28, 2022

CIC Conseil advised the shareholders of Martin Informatique on its sale to the Metaline Group

Founded in 1998 by Lucien and Maryse Martin and based in Jouy-en-Josas (Île-de-France), Martin Informatique is a company specialising in the technical management of datacentres and work stations, as well as in IT equipment transfer. This company assists large groups in operating their IT through IT management and technical assistance contracts. Recording nearly €7M in turnover in 2021, Martin Informatique has been generating a regular growth ever since its creation.

Wanting to retire after having developed the company for over 20 years, the two founders have decided to hand over their company to someone who will be able to sustain the development of the activity.

Born from the merger of Hotline and Metalogic in 2017, Metaline is a technology company in majority LBO with Isatis Capital and Siparex. With the purchase of Martin Informatique, this IT infrastructures specialist will be able to strengthen its range of IT management services, while aiming at generating over €60M in turnover in 2022.

CIC Conseil acted as exclusive advisor to the shareholders of Martin Informatique.

Participants in the transaction

Vendor:

Groupe Martin Informatique: Family Martin

M&A advisory: CIC Conseil (Fabien Riou)

Legal advisory: Arc Paris Avocats (Arnaud Bernard)

Buyer:

Metaline: Eric Pilet, Samuel Amiet

Isatis Capital: Nicolas Schwindenhammer

Legal advisory: Themis Avocats (Charlotte Lagrange)

Financial Due Diligence: Exelmans (Stéphane Dahan, Eric Chan, Alexis Murail)

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