

Paris, April 4, 2022

## CIC Conseil advised the founding shareholder of LM Trans Fret regarding its affiliation to the Malherbe Group

Founded in 2007 by Laurent Marquis, LM Trans Fret is a regional player in freight transport. Located in Villeneuve-Tolosane, the Group has structured its activities around 3 complementary businesses:

- Chartering, carried out through a network of over 2,000 partners allowing for interventions all over France and abroad
- Express transport with drivers, backed by a modern and polyvalent vehicle stock of nearly 30 trucks, ranging from light vehicle to truck crane
- Logistics, with 2 optimised and secured warehouses for a total surface of 3,800 sqm.

Through its historical location near Toulouse and its office in Bordeaux created in 2021, LM Trans Fret has progressively build up its current position, thanks to a fine knowledge of its catchment area and to personal relationships developed with high-profile and loyal clients. Employing 35 people and generating a turnover of over €7M, it is today a reference player in the South-Western part of France.

Founded in 1953, the Malherbe Group is today the 3<sup>rd</sup> French general freight transporter, for batch and consolidated cargoes. Targeting mainly the agri-food sector, mass consumption products, large retail stores, and industry, Malherbe provides its clients with a range of flexible services for transport, transport organisation, logistics, and flow management. In 2021, Malherbe was comprised of 2,150 employees, 30 locations spread out across France, and a stock of 2,500 vehicles, for a turnover of €315M.

With this transaction, the Malherbe Group will be able to accelerate its coverage of the South-Western part of France thanks to the acquisition of a locally reputed player, recognised for its know-how, sharing its own values.

Laurent Marquis will continue ensuring commercial, operational, and economic performances by assisting the Malherbe Group.

CIC Conseil acted as exclusive financial advisor to the founding shareholder of LM Trans Fret.

### Participants in the transaction

#### **Vendor:**

Groupe LM Trans Fret (Laurent Marquis)

M&A advisory: CIC Conseil (Romain Mercier, Antoine Cucciaioni, Xavier Coulon)

Legal advisory: Aloy Avocats (Tiphaine Brissez, Cynthia Lefeuvre)

Accounting advisory: Arcoex (Mickaël Amblard, Camille Blanchard)

#### **Buyer:**

Groupe Malherbe (Noël Samson, Thierry Mauboussin, Stéphane Attis)

**About CIC Conseil**

CIC Conseil is Crédit Mutuel Alliance Fédérale's dedicated M&A subsidiary. Its team of expert professionals, located across France, advises corporations, their managers and their shareholders on French and cross-border transactions. Its capabilities cover the entire spectrum of potential corporate finance needs (disposals to industrial investors, leveraged buy-outs, acquisitions, spin-offs, mergers and fundraising).

CIC Conseil has 7 regional offices: Bordeaux and Toulouse (CIC Sud-Ouest), Nantes (CIC Ouest), Lille (CIC Nord-Ouest), Strasbourg (CIC Est), Lyon (CIC Lyonnaise de Banque), and Paris (CIC).

For more information, see [www.cic-conseil.eu](http://www.cic-conseil.eu)

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One of France's leading bankinsurers, operating with 75,000 employees serving over 29 million customers through its 4,500 branches, Crédit Mutuel Alliance Fédérale offers a diversified range of services to a wide range of customers, from private individuals and local professionals to businesses of all sizes.

One of Europe's strongest banking groups, its shareholders' equity amounted to €53,2 billion and its CET1 ratio was 18.8% as of 30 December 2021.

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For more information, see [www.creditmutuelalliancefederale.fr](http://www.creditmutuelalliancefederale.fr)

**Press Contact****Résonancemedia3.0:**

Véronique Richez-Lerouge: T: +33 (0)1 42 76 96 82 - M: +33 (0)6 14 63 90 00 - [v.richez-lerouge@reso-media.com](mailto:v.richez-lerouge@reso-media.com)

**For more information:**

Cyril Serratrice: CEO - T: +33 (0)1 40 13 59 05 - [cyril.serratrice@cic.fr](mailto:cyril.serratrice@cic.fr)

Romain Mercier: Managing Director - T: +33 (0)5 57 85 54 21 - [romain.mercier2@cic.fr](mailto:romain.mercier2@cic.fr)

Antoine Cucciaioni: Deputy Director - T: +33 (0)4 72 56 93 40 - [antoine.cucciaioni@cic.fr](mailto:antoine.cucciaioni@cic.fr)

**CIC Conseil:**

**Le Centorial:** 18, rue du Quatre Septembre - 75002 Paris - T: +33 (0)1 53 75 26 75

**Bordeaux:** 20 quai des Chartrons - 33058 Bordeaux - T: +33 (0)5 57 85 54 21

**Nantes:** 2 av Jean-Claude Bonduelle - 44000 Nantes - T: +33 (0)2 40 12 92 53

**Lille:** 33 Avenue Le Corbusier - BP 597 - 59023 Lille Cedex - T: +33 (0) 3 28 05 09 03

**Lyon:** 10 rue du Bât d'Argent - 69001 Lyon - T: +33 (0)4 72 40 48 49

**Paris:** 7 rue Saint-Georges - 75009 Paris - T: + 33 (0)1 53 48 74 23

**Strasbourg:** 31 rue Jean Wenger Valentin - 67000 Strasbourg - T: +33 (0)3 88 37 73 46

**Toulouse:** 20 rue des Arts - 31000 Toulouse - T: +33 (0)5 34 47 46 80