





# CIC Conseil advised the Lapegue Habitat Group on its affiliation to the Batistyl Habitat Group

Located in Mees and Mios (New Aquitaine), the Lapegue Habitat Group specialises in the manufacturing and installation of aluminium joinery in the South-West of France.

In relation to its core activity, the group also sells and installs other types of doors and windows: garage doors, roller blinds, PVC and wood joinery, and even front gates and fences. Its know-how is appreciated primarily in the manufacturing and installation of glass curtain walls and non-standard joinery, thanks in particular to its internal design office and its modern industrial tool.

Founded in 1966 and taken over by Thomas Medina in 2012, the Lapegue Group has approximately thirty employees for a turnover of around €8 million.

Created in 1991 and located in Maulévrier (Pays de la Loire), Batistyl Habitat is a family-owned group, run by Eric Legeais. Specialised initially in the manufacturing and installation of aluminium joinery, Batistyl Habitat has decided to focus solely on the provision of aluminium and PVC joinery in the early 2000s, and now generates a turnover of around €70 million.

Batistyl Habitat has grown its local presence through a network of 9 integrated agencies distributing its products to professional clients. Taking advantage of its commercial strength and this external growth operation, Batistyl Habitat aims at strengthening its geographical foothold and developing its offer for mid- to high-range services, focusing on (i) private house renovation and (ii) architect villas.

CIC Conseil acted as exclusive financial advisor to the shareholders of the Lapegue Habitat Group.

## Participants in the transaction

## Vendor:

Lapegue Habitat Group: Thomas Medina

Financial advisory: CIC Conseil (Romain Mercier, Marin de Coincy)

Legal advisory: Pir2-Avocat (Pierre Riaux)

Financial Due Diligence: Crowe Becouze (Etienne Dubail, Rémi Sourice, Alexandre Placido-Pareja)

Certified Public Accountant: CBLEC (Laurent Vergez)

## Buver:

Batistyl Habitat Group: Eric Legeais

Financial advisory: Interface Transmission (Vincent Vidoudez, Julien Pasquet, Quentin Fournier)

Legal Advisory: Oratio Avocats (Olivier Feys)

Financial/social Due Diligence: Baker Tilly (Julie Haeflinger, Adrien Latreille, Sandrine Epailly)

Legal/tax Due Diligence: Oratio Avocats (Corinne Lecocq, Mathilde Julienne, Rita Auvrey, Françoise Le Veziel)

Certified Public Accountant: Bakertilly Strego (Ludovic Griveau, Nicolas Rouxel)

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\*Estimated figures as of January 1, 2022

\*Figures as of june 30, 2021

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