

Paris, January 17, 2022

## CIC Conseil advised the company Lalanne Construction on its affiliation to the Castillon Group

Founded in 1930 and taken over by Patrick Fosses in 2007, the company Lalanne Construction, based in Saint-Pandelon (New Aquitaine), has become a major player in the fields of structural work and masonry for the Landes region, the Basque coast and the Arcachon Bay.

With a turnover of €14 million and some forty employees, Lalanne Construction is able to work on all types of buildings (villas, industrial buildings, commercial spaces and multifamily housing), whether as a new construction or a renovation.

The Castillon Group is a family-owned medium-sized company, run by Arnaud Castillon. Based in Saint-Palais (New Aquitaine), the group is currently comprised of 10 companies within the sectors of public works, construction and materials recycling, with a cumulative turnover of €120 million and 600 employees.

With the purchase of Lalanne Construction, the Castillon Group, already established in Saint-Jean-de-Luz with the company LAPIX and in Lège-Cap Ferret with the company ARCAS, will be able to strengthen its construction branch in the Landes region with a better network for the whole Atlantic coast, in order to meet the high demand in this area.

CIC Conseil acted as exclusive financial advisor to the shareholders of the company Lalanne Construction.

### Participants in the transaction

#### **Vendor:**

Lalanne Construction: Patrick Fosses

Financial advisory: CIC Conseil (Romain Mercier, Marin de Coigny)

Legal advisory: Cabinet Aloy (Tiphaine Brissez, Cyril Boucault)

Financial Due Diligence: Crowe Becouze (Etienne Dubail, Rémi Sourice, Alexandre Placido-Pareja)

Certified Public Accountant: CBLEC (Laurent Vergez)

#### **Buyer:**

Castillon Group: Arnaud Castillon, Marie-Noëlle Arotce

Legal Advisory: Philippe Dutheil

Financial/tax/social Due Diligence: KPMG (Nicolas Castagnet, Camille Bielsa)

### About CIC Conseil

CIC Conseil is Cr dit Mutuel Alliance F d rale's dedicated M&A subsidiary. Its team of expert professionals, located across France, advises corporations, their managers and their shareholders on French and cross-border transactions. Its capabilities cover the entire spectrum of potential corporate finance needs (disposals to industrial investors, leveraged buy-outs, acquisitions, spin-offs, mergers and fundraising).

CIC Conseil has 7 regional offices: Bordeaux and Toulouse (CIC Sud-Ouest), Nantes (CIC Ouest), Lille (CIC Nord-Ouest), Strasbourg (CIC Est), Lyon (CIC Lyonnaise de Banque), and Paris (CIC).

For more information, see [www.cic-conseil.eu](http://www.cic-conseil.eu)

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One of France's leading bankinsurers, operating with 75,000 employees serving over 29 million customers through its 4,500 branches, Cr dit Mutuel Alliance F d rale offers a diversified range of services to a wide range of customers, from private individuals and local professionals to businesses of all sizes.

One of Europe's strongest banking groups, its shareholders' equity amounted to  51.8 billion and its CET1 ratio was 18.3% as of 30 June 2021.

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For more information, see [www.creditmutuelalliancefederale.fr](http://www.creditmutuelalliancefederale.fr)

\*Estimated figures as of January 1, 2022

\*Figures as of June 30, 2021

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