

CM-CIC Transactions PME advising manager-shareholders of Kuantic on the capital increase reserved for the Valeo group

To find out more:

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Kuantic, which specialises in embedded telematics and connectivity solutions and based in the technology hub of Sophia Antipolis in France, is raising funds through a share issue reserved for the Valeo group.

Kuantic was founded in 2003 by Jean Falchero and Bernard Fouché. It offers a comprehensive embedded telematics solution comprising hardware and services, including onboard telematic boxes and a platform of services for connected cars.

Kuantic's solutions have proven very popular, attracting a large number of carmakers and large corporations including La Poste in France, for which it will provide equipment for all of its vehicle fleet. "Kuantic is addressing new ways of using vehicles such as car-sharing, short- and long-term rental and fleet management. It is the only company capable of providing and processing carmaker big data relating to vehicles and creating tools to help optimise vehicle fleets and enhance safety, with carmaker validation," explained Sophie Sargentini.

"Kuantic is following its roadmap and has selected the Valeo group as a partner in order to increase its presence in France and abroad. Given the potential volumes at stake in both the OEM and aftermarket segments, Valeo's arrival as a shareholder gives us a stronger and more credible market position. In less than 12 months, more than 50,000 vehicles have been connected to our platform," emphasised Jean Falchero.

French group Valeo is one of the world's leading auto parts producers. Its revenue totalled €16.5 billion in 2016 and it has more than 91,800 employees across 32 countries. Telematics is a fast-growing market and Valeo ranks second in the world among auto parts groups in this segment.

CM-CIC Transactions PME was the sole advisor to Kuantic's shareholders

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About CM-CIC Transactions PME

CM-CIC Transactions PME is a partnership with CIC Banque Privée, providing CM-CIC Conseil's small-cap clients with M&A expertise combined with the individual support of a private bank.

CM-CIC Transactions PME focuses on working with managers of small-cap family-owned businesses who want to turn their business assets into private wealth by selling their companies.

CM-CIC Transactions PME has seven offices in Paris (CIC), Bordeaux and Montpellier (CIC Sud-Ouest), Lyon and Nice (CIC Sud-Est), Nantes (CIC Ouest) and Strasbourg (CIC Est). The work done by its M&A specialists includes supporting CM-CIC's private banking and retail banking operations.