

CIC Conseil advises Groupe S2A on the acquisition of A.C.C.F

Founded in 1995 and with a turnover of around €13 million, A.C.C.F is a distributor specialising in electronic fire detection, security and hospital communication systems. The company serves a diverse client base of installers through 4 independent branches in Paris, Lyon, Lille and Nantes. Since its inception, the company has prioritised high product availability through substantial stock levels and the option of immediate collection from the sales counter or express delivery.

Founded in 1988, Groupe S2A, known commercially as “S2ES”, specialises in the distribution of electronic security and communication systems to a B2B client base comprising professional installers.

With 56 employees spread across 4 branches in Bordeaux, Toulouse, Limoges and Saint-Geours-de-Maremne, Groupe S2A is a leading player generating around €15 million in turnover. Its added value lies in its bespoke project support, from design to commissioning, including user training and implementation plans.

Quality is at the heart of Groupe S2A’s approach, as demonstrated by its Apsad i7, Qualiopi and Ecovadis certifications.

This acquisition brings together two leading and complementary players, notably extending Groupe S2A’s regional network to the Paris region, the North, West and East of France.

With a turnover of €30 million, 100 employees and 8 branches strategically located across the country, Groupe S2A has become the leading specialist distributor of security and fire detection equipment in France.

CIC Conseil acted as exclusive adviser to the shareholder of Groupe S2A.

Participants in the transaction

Buyer:

Groupe S2A (Arnaud Taris)

M&A advisory: **CIC Conseil** (Romain Mercier, Thomas Le Cadre, Tristan Condère)

Legal advisory: **Aloy Avocats** (Tiphaine Brissez, Cyril Boucault)

Financial due diligence: **KPMG** (Yoann Lefort, Ianis Lartigau)

Legal, tax, and employment due diligence: **Aloy Avocats** (Tiphaine Brissez, Cyril Boucault, Louis-Joseph de Coincy, Marie Clever)

Vendor:

A.C.C.F (Philippe Perez)

Legal advisory: **Numa Avocats** (François Perruchot-Triboulet, Louis Bogucki)

About CIC Conseil

CIC Conseil is Crédit Mutuel Alliance Fédérale’s dedicated M&A subsidiary. Its team of expert professionals, located across France, advises corporations, their managers and their shareholders on French and cross-border transactions. Its capabilities cover the entire spectrum of potential corporate finance needs (disposals to industrial investors, leveraged buy-outs, acquisitions, spin-offs, mergers and fundraising).

CIC Conseil has eight offices in France: Bordeaux and Toulouse (CIC Sud-Ouest), Lille (CIC Nord-Ouest), Lyon and Marseille (CIC Lyonnaise de Banque), Nantes (CIC Ouest), Paris (CIC) and Strasbourg (CIC Est).

For more information: www.cic-conseil.eu

About Crédit Mutuel Alliance Fédérale

One of France's leading bancassurers, with more than 81,000 employees serving 31 million customers, Crédit Mutuel Alliance Fédérale has more than 4,000 branches which offer a diversified range of services to private individuals, local professionals and companies of all sizes.

As the first French banking group to adopt the status of a benefit corporation, Crédit Mutuel Alliance Fédérale is made up of the following Crédit Mutuel federations: Centre Est Europe (Strasbourg), Sud-Est (Lyon), Ile-de-France (Paris), Savoie-Mont Blanc (Annecy), Midi-Atlantique (Toulouse), Loire-Atlantique et Centre-Ouest (Nantes), Centre (Orléans), Normandie (Caen), Dauphiné-Vivarais (Valence), Méditerranéen (Marseille), Anjou (Angers), Massif Central (Clermont-Ferrand), Antilles-Guyane (Fort-de-France) and Nord Europe (Lille). Crédit Mutuel Alliance Fédérale also includes Caisse Fédérale de Crédit Mutuel, Banque Fédérative du Crédit Mutuel (BFCM) and all its subsidiaries, in particular CIC, Euro-Information, Assurances du Crédit Mutuel (ACM), TARGOBANK, OLB, Cofidis, Beobank in Belgium, Banque Européenne du Crédit Mutuel (BECM), Banque Transatlantique, Banque de Luxembourg and Homiris.

For more information: www.creditmutuelalliancefederale.fr

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