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CM-CIC Conseil assists RYB Group in its acquisition of Polypipe Group Plc's French subsidiary

Following a fundraising round organised by CM-CIC Conseil, RYB Group, a French producer of plastic pipes and fittings for the construction and civil engineering sectors based in Saint-Étienne-de-Saint-Geoirs, has welcomed Bpifrance, IXO Private Equity and the FRI as shareholders.

Marc-Antoine Blin, Chairman of RYB Group, remains the majority shareholder.

Concurrently, CM-CIC Conseil assisted RYB Group in the acquisition of the French subsidiary of Polypipe Group Plc (PLP), listed on the London Stock Exchange, for €16.5 million. With three plants in Castres, Seppois and Aubagne, as well as 200 employees, Polypipe Group's French subsidiary generated revenues of €67.6 million in 2017.

Since its inception in 1962, RYB Group has become a market leader in polyethylene network systems and a key player in gas, water, electricity and telecom networks, while also diversifying its activities in heating and construction.

The newly formed group will become one of the leading European providers of polyethylene solutions, with seven plants in France and Belgium comprising approximately 400 employees, consolidated revenues of €110 million and operations in c.15 countries.

Marc-Antoine Blin comments: *"In a growing European public works and construction market, this acquisition will enable us to strengthen our status as a market leader in France, while also offering a very wide range of products and services to our clients and distribution partners. Our aim is to leverage the strength of our France-based model, combining know-how, innovation and competitiveness, in Europe and worldwide."*

Marc Goudemand adds: *"We are delighted to have been able to assist RYB Group during this fundraising and acquisition. Thanks to the addition of financial shareholders and a new syndicated loan, RYB Group now has the means to pursue its ambitious growth plan."*

CM-CIC Conseil, which has been advising RYB Group for a long time on strategic issues, acted as exclusive financial advisor to the Group.

Company:

Financial advisor: CM-CIC Conseil (Marc Goudemand, Jacques Schwab)
Legal advisor: Requet Chabanel (Dominique Gautier, Morgane Pagès)
VDD: EY (Marc-André Audisio, Emmanuel Ribière, Étienne Rampal)

Seller:

Legal advisor: Squire Patton Boggs (Tony Reed, Aymeric Malphettes)

Investors:

Bpifrance (Cédric Beal, Benoit Zilber)

IXO Private Equity (Alexandre Sagon, Baptiste Martin-Wurmser)

FRI Auvergne-Rhône-Alpes (Xavier Chappelon, Sébastien Bailly)

Legal advisor: BM Partners (Karine Budin)

Strategy advisor: Neovian Partners (Martin Fougerolle, Vincent Locanetto, Aloïs Tronel)

Financing / lender banks:

LCL (Joris Villard, Élodie Champiot), Crédit Agricole Sud-Rhône-Alpes (Franck Chevallier), CIC Lyonnaise de Banque (Alexandre Depagneux, Frédéric Vergolin), BNP Paribas (Gilles Mealin), Caisse d'Épargne Rhône-Alpes (Anne Le Bars Bocquet)

Legal advisor: Franklin (Olivier Borenstejn, Thibault Mercier)

About CM-CIC Conseil

CM-CIC Conseil is Groupe Crédit Mutuel-CM11's subsidiary specialising in mergers and acquisitions. It consists of a renowned team of professionals based in Paris and Lyon, and helps companies, managers and shareholders with French and cross-border transactions. Its range of services covers all aspects of equity financing, such as corporate buyouts, LBO/OBO/MBO transactions, acquisitions, spin-offs, mergers and fundraising