

CM-CIC Conseil, a subsidiary of the Crédit Mutuel CM11 group, helping Arias / Maia's owner-CEO join forces with Technology & Strategy

Founded in 2006 by its current CEO Yoan Forget, the Arias / Maia group is a well-known provider of technological consultancy services, operating in the mechanical engineering, electrotechnical, industrial IT and general IT segments. The group gathers around 100 people and works mainly with clients in Eastern France, supporting them all along their value chain from designing products and services to developing and industrialising them. It operates in various sectors including automotive, energy, finance and capital goods.

Technology & Strategy (T&S) is a European group with established brands providing dedicated and specialised services and solutions in various areas of technology consulting: electronics and embedded systems, data management, application development, industrial processes, industry-specific advice and digital support. Owned by its management team and Dzeta Conseil, T&S has almost 800 employees across six countries (Belgium, France, Germany, Singapore, Switzerland and the UK) and 15 offices. It provides services to a variety of industries, including automotive, watchmaking, manufacturing, banking and finance.

For T&S, the combination with Arias / Maia Group is an opportunity to develop the range of solutions it offers by covering all high-value-added technology segments and entering new markets. It will also strengthen its expertise in areas such as mechanical engineering, industrialisation, data management and electrotechnical.

For Yoan Forget, this alliance will boost growth because the two groups fit perfectly and will have greater geographical coverage both in France and abroad.

CM-CIC Conseil was exclusive financial advisor to the owner-CEO in this transaction.

Advisors to the vendor:

Financing advisors: CM-CIC Conseil (Michaël Chicheportiche, Cédric Vojetta, Adrien Baumin)

Legal advisors: PwC Société d'Avocats (Philippe Gramling, Jessica Hess)

Buyer and advisors:

Technology & Strategy: Jérémie Huss, Fabrice Tricaud, Werner Ferreira

Dzeta Conseil: Philippe de Lestrangle

Legal advisors: LMBE (François Veuillot, Nathalie Le Bris, Franck Sergent)

Financial audit: Cofigex (Frédérique Durand, Guilhem Pinot de Villechenon)

About CM-CIC Conseil

CM-CIC Conseil is the subsidiary of Crédit Mutuel CM11 specialised in mergers and acquisitions. With a renowned team of professionals based in Paris and Lyon, CM-CIC Conseil advises companies, managers and shareholders on French and cross-border transactions. Its range of services covers all aspects of corporate finance, such as trade deals, LBO/OBO/MBO, acquisitions, spinoffs, mergers and fundraising

For more information, please contact:

Michaël Chicheportiche

Director

CM-CIC Conseil

+33 (0)1 56 75 26 71

+33 (0)6 30 34 76 22

michael.chicheportiche@cmcic.fr

Press contact:

Résonance Médiatique

Véronique Richez-Lerouge

+33 (0)1 42 76 96 82

+33 (0)6 14 63 90 00

v.richez-lerouge@reso-media.com

CM-CIC Conseil:

Paris

29-31, rue Saint-Augustin

75002 Paris

+33 (0)1 56 75 26 70

Lyon

Espace Cordeliers

2, rue du Président Carnot

69293 Lyon Cedex 02

+33 (0)4 72 56 91 05

www.cmcic-conseil.com