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CM-CIC Conseil advises Groupe Elsan on the sale of Hôpital Privé de Vitry to the local healthcare service (Pôle de Santé du Plateau) of Clamart-Meudon

Groupe Elsan, France's leading private hospital operator, is selling its medical, surgical and obstetrics unit in Vitry-sur-Seine to the local healthcare service (Pôle de Santé du Plateau) of Clamart-Meudon.

Hôpital Privé de Vitry, formed from the merging of the Pasteur and Noriets clinics in 2011, is the only healthcare facility in the municipality. It has 180 beds and around 250 employees.

The Pôle de Santé du Plateau, headed by Dr Stephen Chiche, is looking to use the acquisition to consolidate its healthcare services in the local area south of the Paris region on the Clamart-Meudon-Vitry-sur-Seine axis.

The takeover of the hospital, which generates revenues of around €20 million, will allow it to maintain a high-quality local healthcare service for the local population and form part of a true local network.

CM-CIC Conseil acted as exclusive financial advisor to the Elsan Group for the transaction.

Seller:

Elsan (M&A team): Benoît Poulain, Félix Hedde

Seller's advisors:

Financial advisor: CM-CIC Conseil (Cédric Vojetta, Christophe Kamel, François Huguet)

Legal advisor: Archers (Eric Labro, Virginie Harmann)

Buyer:

Pôle de Santé du Plateau: Stephen Chiche, Anne Gouny

Buyer's advisors:

Legal advisor: Cabinet Obadia (Gilles Obadia)

Financial due diligence: Crowe - Dauge Fideliace (Dominique Gagnard)

About CM-CIC Conseil

CM-CIC Conseil is Groupe Crédit Mutuel Alliance Fédérale's subsidiary specialising in mergers and acquisitions. Its renowned team of professionals, based in Paris and Lyon, advises companies, managers and shareholders with French and cross-border transactions. Its range of services covers all aspects of equity financing, such as corporate buyouts, LBO/OBO/MBO transactions, acquisitions, spin-offs, mergers and fundraising.