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CIC Conseil advises the Dupont Restauration group on its acquisition of Restauval

Founded in 1969 and based in Libercourt (North of France), Dupont Restauration is the 6th largest company on the French mass catering market, with turnover in excess of €200m. Dupont Restauration is active on three business segments: contract catering for clients (running over 400 on-site restaurants), delivered meals (from 8 central kitchens) and food supplies delivery for independently-run kitchens.

The group enjoys strong local presence in Northern France, the Paris area and the PACA region (South of France/Côte d'Azur) since its recent acquisition of MRM, and is now steadily expanding its national coverage. Its unique know-how, values (product, proximity, results and responsiveness) and range of quality meal offerings cooked by chefs who create their own menus enable Dupont Restauration to position itself as a credible alternative on a human scale to the major players in the industry.

Restauval was founded in 2003 by Denis Durand and Didier Caillibot and is located near Tours. It is a major player on the mass catering market in Western France, running 170 canteens from Normandy in the North to Bordeaux in the South, with more than 500 employees and turnover of approximately €30m.

This acquisition, which is actively supported by Crédit Mutuel Equity, its reference shareholder since 2017, by its founder Pascal Dupont and by Bpifrance, enables Dupont Restauration to establish itself on a long-term basis in Western France. The two groups' shared culture and values, as well as their geographic fit, are essential factors which have paved the way for their collaboration.

The Restauval management team, led by Denis Durand and Didier Langevin, is keeping its managerial positions and will now contribute to Dupont group's current aim of consolidating its position as an alternative on a human scale to the industry's major players.

CIC Conseil acted as exclusive financial advisor to the shareholders of Dupont Restauration.

Buyer:

Dupont Restauration (Pascal Dupont, Philippe Carlier)
Crédit Mutuel Equity (Frédéric Plas, Badri Ben Grine, Rémy Deloffre, Pierre Yvinec)
Bpifrance Investissement (Alessandro Gonella, Celine André, Thais Numeric)
Financial advisory: CIC Conseil (César Darcy, Floriane Claudé)
Legal advisory: Villechenon Société d'Avocats (Gilles Roux, Gaspard le Pomellec, Quentin Allibert)
Financial Due Diligence : Oderis (Thomas Claverie, Norian Lebrot, Arnaud Demazure, Andoni Balaguer)

Vendors:

Restauval (Denis Durand, Didier Caillibot, Christophe Langevin)
Legal advisory: Walter & Garance Avocats (Stéphanie Hoguet)

About CIC Conseil

CIC Conseil, Groupe Crédit Mutuel Alliance Fédérale's mergers & acquisitions subsidiary, has developed a regional offer in partnership with CIC Banque Privée, combining CIC Conseil's M&A expertise and the Private Bank's proximity, for its small cap client base. This offer is dedicated to managers of small cap family businesses wishing to convert their professional assets into private assets through the sale of their company.

About Crédit Mutuel Alliance Fédérale

Crédit Mutuel Alliance Fédérale comprises the Centre Est Europe (Strasbourg), Sud-Est (Lyon), Ile-de-France (Paris), Savoie-Mont Blanc (Annecy), Midi-Atlantique (Toulouse), Loire-Atlantique et Centre-Ouest (Nantes), Centre (Orléans), Normandie (Caen), Dauphiné-Vivarais (Valence), Méditerranéen (Marseille) and Anjou (Angers) federations. Massif Central (Clermont-Ferrand) and Antilles-Guyane (Fort-de-France) federations will join it on January 1, 2020. Crédit Mutuel Alliance Fédérale also encompasses Caisse Fédérale de Crédit Mutuel, Banque Fédérative du Crédit Mutuel (BFCM) and all its subsidiaries, in particular CIC, Euro-Information, Assurances du Crédit Mutuel (ACM), Targobank, Cofidis, Banque Européenne du Crédit Mutuel (BECM) and CIC Iberbanco.

More info on creditmutuel.fr