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CM-CIC Conseil advises Coprodex shareholders on its sale to Au Creuset de la Thiérache (Amiquar group)

Coprodex designs and markets sections and accessories for manufacturers and installers of joinery products.

Coprodex is a leading player in its market and has developed recognised expertise in PVC window treatments and panelling products, along with access systems. The company has a wide product range and industrial expertise in colour coating, allowing it to offer distinctive products. Coprodex is based in Saint-Avold, generated revenue of €17 million in 2017 with c.50 employees. It was previously owned by its CEO and founder Philippe Metzger, along with CM-CIC Investissement and Luxembourg-based fund Field Sicar, which had both owned stakes in the company for more than 13 years as a result of two transactions.

Au Creuset de la Thiérache specialises in aluminium products through two subsidiaries: CTI, an aluminium die-casting company specialising in trim parts, and Oriol, which designs and manufactures home improvement products based on aluminium sections. Au Creuset de la Thiérache is part of the Financière Quarré / Amiquar group, which consists of c.30 industrial SMEs with combined annual revenue of almost €200 million.

Sylvie Owen, CEO of Au Creuset de la Thiérache, commented “our acquisition of Coprodex will allow us to offer installers a complementary range of products and accessories, both in white and other colours, to accompany the installation of PVC windows”.

Philippe Metzger, who remains operationally involved in Coprodex’s business, added “the transaction gives Coprodex the backing of an industrial group that shares its values and with which it can achieve numerous synergies. It also secures the company’s long-term future and will generate new opportunities over time for both teams”.

CM-CIC Conseil acted as sole financial advisor to Coprodex’s shareholders in this transaction.

Vendor:

Selling shareholders: Philippe Metzger, CM-CIC Investissement (Franck Chevreux), Field Sicar (Philippe Denis)
Financial advisor: CM-CIC Conseil (Michaël Chicheportiche, Julien Chaudanson)
Legal advisor: MLA Conseil (Carine Anstett, Marc Lochert)

Buyer:

Buyer: Au Creuset de la Thiérache (Sylvie Owen)
Legal advisor: Cléach Avocats (Jean-Christophe Cléach, Nicolas Renevier)

About CM-CIC Conseil

CM-CIC Conseil is Crédit Mutuel Alliance Fédérale’s subsidiary specialising in mergers and acquisitions. It is composed of a renowned team of professionals based in Paris and Lyon, and helps companies, managers and shareholders with French and cross-border transactions. Its range of services covers all aspects of equity financing, such as corporate buyouts, LBO/OBO/MBO transactions, acquisitions, spin-offs, mergers and acquisitions.