

CM-CIC Corporate Advisory advised Comatec shareholders on the divestiture of their company to Bunzl

On December 1st, Comatec, 100% owned by its founder Jean-Marc Fau, joined forces with the English group Bunzl.

Created in 1994, Comatec has imposed itself over the years as a key player in the single use tableware market. Having made the decision to position itself at the top end of the sector, the company has developed a designed and structured Product offer, promoting the « French Touch » and the « Made in France ». Forerunner on its market, led by a qualitative and thoughtful innovation process rewarded several times, Comatec has a complete, transverse and complementary offer with more than 600 products (2,000 references) allowing the company to meet all its clients' needs : Cocktail ; Displays / Display stands ; Dinner tray ; Snacking ; Dishware ; Cutlery / Glasses ; Bio Line / Alternative Eco ; Etc. With a strong and unique catalogue of products, standard-bearer for the market, Comatec enjoys a strong reputation both in France and abroad, with a demanding client base, composed of starred Chefs, luxury hotels, caterers and catering companies.

Listed on the London Stock Exchange, Bunzl is a first rank company in the B2B distribution of non-food products (packaging, cleaning and hygiene products, PPE, etc.). Located in 29 countries (including France), Bunzl follows an active strategy of extending and reinforcing its offer through external growth operations (more than 20 acquisitions worldwide in 2015). Bunzl generated a turnover of € 7.6 billion in 2014 and employs more than 15,000 employees.

This transaction will enable Comatec to accelerate its development abroad, where it already generates more than 40% of its business, benefiting from the operational and strategic support of its new shareholder. As for Bunzl, it will take advantage of the well-known expertise and know-how of the company to reinforce its positions on the premium market segment.

CM-CIC Corporate Advisory acted as the sole financial advisor to Comatec's shareholders.

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Advisors:

Vendors' M&A advisors: CM-CIC Corporate Advisory (Michaël Chicheportiche, Alexandre Forget, Elisa Valdes)

Vendors' legal advisors: Themis Conseil (Catherine Youssouпов, Benoît Aragou)

About CM-CIC Corporate Advisory

CM-CIC Corporate Advisory is a subsidiary of CM-CIC Investissement specialising in mergers and acquisitions. It consists of a renowned team of professionals based in Paris, Lyon and Nantes, and advises companies, managers and shareholders on French and cross-border transactions. Its range of services covers all aspects of equity financing, such as corporate buyouts, LBO/OBO/MBO transactions, acquisitions, spin-offs, mergers and fundraising

For more information, please contact:

Michaël Chicheportiche

Director

CM-CIC Corporate Advisory

+33 (0)1 56 75 26 71

+33 (0)6 30 34 76 22

michael.chicheportiche@cmcic.fr

Press contact:

Résonance Médiatique

Véronique Richez-Lerouge

v.richez-lerouge@reso-media.com

+33 (0)6 14 63 90 00

+33 (0)1 42 76 96 82

CM-CIC Corporate Advisory :

Paris (head office)

29-31, rue Saint-Augustin

75002 Paris

Tél : +33(0)1 56 75 26 70

Lyon

Espace Cordeliers

2, rue du Président Carnot

69293 Lyon Cedex 02

Tél : +33 (0)4 72 56 91 05

Nantes

32, avenue Camus

BP 50416

44004 Nantes Cedex 01

Tél : +33(0)2 40 35 75 31